

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
3	06/27/16	Open	Action	06/16/16

Subject: Approving a Sole Source Procurement and Awarding a Contract to UTC Fire & Security Americas Corporation, Inc. for the Purchase of MobileView Digital Video Recorders

ISSUE

Whether or not to approve the Sole Source Procurement and award a Contract to UTC Fire & Security Americas Corporation, Inc., for the purchase and installation of new MobileView Digital Video Recorders (DVRs) to upgrade our existing bus fleet to MobileView's current model.

RECOMMENDED ACTION

Adopt Resolution No. 16-06____, Approving Sole Source Procurement and Awarding a Contract for Purchase and Installation of 166 MobileView Digital Video Recorders (DVRs) to UTC Fire & Security Americas Corporation, Inc.

FISCAL IMPACT

Budgeted:	Yes	This FY:	\$	0.00
Budget Source:	Capital	Next FY:	\$	324,991.39
Funding Source:	State Proposition 1B- Transit Security Grant Program	Annualized:	\$	324,991.39
Cost Cntr/GL Acct(s) or Capital Project #:	T029- Upgrade Bus Fleet Digital Video Recorders	Total Amount:	\$	324,991.39
Total Budget:	\$ 324,991.39			

DISCUSSION

Staff is requesting that a sole source procurement be approved to upgrade existing and obsolete MobileView Digital Video Recorders (DVRs), currently installed on RT's buses. With the purchase and installation of 166 MobileView 7000 Series DVRs from UTC Fire & Security Americas Corporation, Inc. RT's bus fleet will be updated with the latest MobileView equipment that is compatible with DVRs that are being factory installed on RT's new Gillig buses.

After several unsuccessful trials of video recording equipment, manufactured by other suppliers, RT standardized its video surveillance system and installed a security video system manufactured by MobileView. In 2001, this system was specified and installed with the order of 106 Orion buses. The technical specifications used to procure RT's new Gillig buses required that the buses be fitted with MobileView DVRs and the latest shipment of buses will be fitted with MobileView's 7000 Series.

Since 2001, RT has continued to use and expand the use of MobileView DVRs.

Approved:

Presented:

Final 06/20/16

General Manager/CEO

Project Coordinator

J:\Board Meeting Documents\2016\11 June 27, 2016\IP MobileView Bus Fleet DVR Upgrade 6-6-16 .docx

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In 2004, a Sole Source Justification was approved to purchase 10 MobileView systems to retrofit the 2000 Series of Orion buses.

In 2011, a Sole Source Justification was approved, granting authority to the General Manager/CEO to approve the purchase of one (1) MobileView system and future purchases of the MobileView system on future bus replacements, if the pricing falls within the General Manager/CEO's authority to do so.

In 2014, RT competitively solicited and awarded a contract to purchase and 108 MobileView DVRs, from UTC Fire & Security Americas Corporation, Inc., to be installed on RT's light rail vehicles. The DVRs have been purchased, installed, and are now running on all of RT's light rail vehicles, making it a successful procurement.

Presently, all of RT's buses are equipped with MobileView DVRs, which provides Police Services, Risk Management, and Management staff, the ability to view time sensitive information from downloaded video.

To continue to provide video download, retention, and viewing capabilities, it is necessary to upgrade old and obsolete MobileView DVRs that are unreliable in capturing, retaining and viewing video. RT desires to upgrade 166 DVRs with MobileView's newest 7000 Series platform, to be installed in the following fleets;

- 91 Orion 40'
- 23 Gillig 2016
- 30 Gillig 2015
- 11 CBS 1600
- 6 CBS 1200
- 1 CBS 2650
- 4 CBS 2900

Staff has researched the market and found that there are other video surveillance vendors in the market, however, none produce a product that is compatible with RT's existing infrastructure. The cost to remove and replace the entire Mobile View system would be cost prohibitive and not in RT's best interest.

UTC Fire & Security Americas Corporation, Inc. has provided RT a quoted price of \$324,991.39 (Quote # 051820160665R1) which includes the required MobileView equipment, the removal of obsolete equipment and the installation of new equipment. The vendor's quote includes delivery and tax.

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Based on the competitive procurement done in 2014 and on Staff's research of the current prices offered by other vendors in the market offering similar equipment, Staff has deemed UTC MobileView's cost of \$1,938 per unit to be fair and reasonable.

Therefore, Staff requests that the Board approve the sole source procurement of this equipment and services, and authorize award of a Contract to UTC Fire & Security Americas Corporation, Inc., in an amount not to exceed \$324,991.39 and authorize the General Manager/CEO to execute the Contract necessary to effectuate the purchase and installation of 166 MobileView Digital Video Recorders (DVRs).

RESOLUTION NO. 16-06-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

June 27, 2016

APPROVING SOLE SOURCE PROCUREMENT AND AWARDING A CONTRACT FOR PURCHASE AND INSTALLATION OF 166 MOBILEVIEW DIGITAL VIDEO RECORDERS (DVRs) TO UTC FIRE & SECURITY AMERICAS CORPORATION, INC.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, in accordance with Section 1.405 of the RT Procurement Ordinance, a sole source procurement is permitted upon a determination that the required product is only available from the manufacturer and it would be futile to seek competition.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Contract.

JAY SCHENIRER, Chair

A T T E S T:

MICHAEL R. WILEY, Secretary

By: _____
Cindy Brooks, Assistant Secretary